Market Data	
52-week high/low	SAR 12.20/6.29
Market Cap	SAR 336 mln
Shares Outstanding	35 mln
Free-float	28.8%
12-month ADTV	8,761
Bloomberg Code	BURGERIZ AB



Bottom-line Up +10% Y/Y

August 21, 2023

Upside to Target Price	4.3%	Rating	Neutral
Expected Dividend Yield	2.7%	Last Price	SAR 9.59
Expected Total Return	7.0%	12-mth target	SAR 10.00

BURGERIZZR	1H2023	1H2022	Y/Y	2H2022	Н/Н	RC Estimate
Sales	132	121	9%	130	2%	149
Gross Profit	37	34	7%	34	8%	40
Gross Margins	28%	28%		26%		27%
Operating Profit	6	5	19%	1	413%	2
Net Profit	3.3	3.0	10%	(0.3)	-	0.9

(All figures are in SAR mln)

- BURGERIZZR's top-line rose +9% Y/Y and +2% compared to 2H2022 to SAR 132 mln, below our forecast. This was attributed to +7% Y/Y higher revenue per branch and higher footfall while sales were steady compared to 2H2022.
- 1H2023 gross profit came in at SAR 37 mln, up +7% Y/Y and +8% H/H, due to an increase in average sales per branch. However, gross margin at 28% contracted -67 bps Y/Y driven by an increase in food cost but improved +154 bps compared to 2H2022.
- SG&A continues to increase by +15% Y/Y on the back of higher delivery fees due to increased contribution of online-channels.
- BURGERIZZR reported a bottom-line of SAR 3.3 mln versus SAR 3.0 mln in the same period last year and loss of SAR (0.3) mln in 2H2022. Net income beat our estimates on the back of better cost control than expected, which translated positively on margins. We increase our target price to SAR 10.00 but maintain our rating.

Abdullah D Alharbi

abdullah.ulihan.alharbi@riyadcapital.com +966-11-486-5680



Disclaimer

Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Return less than -15%	Under Review/ Restricted

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

Riyad Capital is a Saudi Closed Joint Stock Company with Paid up capital of SR 500 million, licensed by the Saudi Arabian Capital Market Authority NO.07070-37. Commercial Registration No: 1010239234. Head Office: Granada Business Park 2414 Al-Shohda Dist. - Unit No 69, Riyadh 13241 - 7279 Saudi Arabia. Ph: 920012299. The information in this report was compiled in good faith from various public sources believed to be reliable. Whilst all reasonable care has been taken to ensure that the facts stated in this report are accurate and that the forecasts, opinions and expectations contained herein are fair and reasonable. Riyad Capital makes no representations or warranties whatsoever as to the accuracy of the data and information provided and, in particular, Riyad Capital does not represent that the information in this report is complete or free from any error. This report is not, and is not to be construed as, an offer to sell or solicitation of an offer to buy any financial securities. Accordingly, no reliance should be placed on the accuracy, fairness or completeness of the information contained in this report. Riyad Capital accepts no liability whatsoever for any loss arising from any use of this report or its contents, and neither Rivad Capital nor any of its respective directors, officers or employees, shall be in any way responsible for the contents hereof. Riyad Capital or its employees or any of its affiliates or clients may have a financial interest in securities or other assets referred to in this report. Opinions, forecasts or projections contained in this report represent Riyad Capital's current opinions or judgment as at the date of this report only and are therefore subject to change without notice. There can be no assurance that future results or events will be consistent with any such opinions, forecasts or projections which represent only one possible outcome. Further, such opinions, forecasts or projections are subject to certain risks, uncertainties and assumptions that have not been verified and future actual results or events could differ materially. The value of, or income from, any investments referred to in this report may fluctuate and/or be affected by changes. Past performance is not necessarily an indicative of future performance. Accordingly, investors may receive back less than originally invested amount. This report provides information of a general nature and does not address the circumstances, objectives, and risk tolerance of any particular investor. Therefore, it is not intended to provide personal investment advice and does not take into account the reader's financial situation or any specific investment objectives or particular needs which the reader may have. Before making an investment decision the reader should seek advice from an independent financial, legal, tax and/or other required advisers due to the investment in such kind of securities may not be suitable for all recipients. This research report might not be reproduced, nor distributed in whole or in part, and all information, opinions, forecasts and projections contained in it are protected by the copyright rules and regulations.

